Provide a Service Worksheet

Brainstorm

**WHAT will you be doing?**

1. Snow Shoveling
2. Baby sitting
3. Window Washing
4. Leaf Raking
5. Christmas Present Wrapping
6. Sports Camp
7. Dance Camp
8. Power Wash Garbage Cans
9. Other \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Set a PRICE.** There should be a minimum price, but allow for buyer to contribute more.

$  \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ per item

**Who are you working for?** Think of communities you belong to: neighborhood, school, church, clubs, sports, parents’ work, etc.

1. \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
2. \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ (Optional)
3. \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ (Optional)

**WHEN and WHERE?** Select a date/location and stick to it!

Date \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Location \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Date \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Location \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ (Optional)

Date \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Location \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ (Optional)

**HOW MUCH will you have to do in order to meet your monthly fundraising goal?** This will depend on what you are doing/profit you make. Use information from Part II on Page 1 to complete.

*i.e. February 1 Goal (February 1 Total $2,100 - January 1 Total $1,300) / Profit per service $20 = # of items you need to sell 40*

February 1 Goal \_\_\_\_\_\_\_\_ / Profit per service\*\_\_\_\_\_\_\_\_ = # of people  you need to serve \_\_\_\_\_\_

March 1 Goal \_\_\_\_\_\_\_\_\_\_ / Profit per service\*\_\_\_\_\_\_\_\_ = # of people you need to serve \_\_\_\_\_\_

April 1 Goal \_\_\_\_\_\_\_\_\_\_ / Profit per service\*\_\_\_\_\_\_\_\_\_ =  # of people you need to serve \_\_\_\_\_\_

\*Calculate profit by subtracting any upfront costs from the amount you are selling the item for.

Before You Work

**PURCHASE all necessary materials.**

All items will be purchased by \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Create a FLYER.**

**Write a one minute SPIEL.** A spiel is a short speech or story that can be used to persuade someone.Use the information from your flyer to encourage people to help support you. Practice this before you go to talk to people. The more practiced and genuine you are, the more successful you will be.

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Ideas of Services to offer

Wrap Christmas presents - Offer to wrap Christmas presents for a fixed price or donation.

Organize a babysitting camp - Organize a Friday night babysitting camp with fun activities for kids so mom and dad can catch a movie, go out for dinner, or enjoy a date night together. Doing this around the holidays can be nice for parents. Do it in February around Valentines so parents can have a fun special night. Same for around Christmas

Yard services - Offer to rake leaves, shovel snow, pull weeds, mow lawns, or any type of yard service for a fixed price or donation. Make sure to think about all seasons. The people that need their leaves raked will also need their snow removed and lawn mowed. You will be fundraising for many months.

Power-wash garbage cans - Offer to power-wash people’s garbage cans. No one likes doing this job, but it is something that everyone needs done! This is typically best as a spring fundraiser when it is warmer. You can charge $15-$20 per can. (Maybe a deal like 1 for $20 or 2 for $30) You will need to find access to a power washer. Partner up with other team members and hit multiple neighborhoods to maximize time. Can be very profitable if planned and executed well.

Music Lessons- Do you play an instrument? Give lessons to anyone who wants to learn what you play.